

2011 TWITTER PARTIES AT LUXE LABORATORY WITH @ Rent Verdi









#### ····· THE FAST FACTS ·····

Noted tastemaker, trendsetter, television personality and celebrity stylist Robert Verdi.

Robert selects a timely theme and curates a collection of exciting brands around it. He offers advice, exclusives & giveaways to an intimate group of influential media guests who relay that information to their online followers and begin a chain reaction of buzz.

With thousands of tweets plus media coverage, we reach millions of consumers online ...Tweet This! parties are the future of social media marketing.



You don't have to use Twitter to know what it is. You may not necessarily understand how it works, but to at least have a basic knowledge



#### TWITTER TOOK OFF FROM SIMPLE TO 'TWEET' SUCCESS

23,500,000 visitors. These numbers are for those individuals visiting and making use of Twitter.com alone. When you add in all the tweets

#### TWITTER TOPS LIST OF FASTEST GROWING SOCIAL NETWORKS

I generally write on nightlife and entertainment, is on bars, clubs and restaurants. If your establishment does not have a Twitter account... GET ONE! That's the first step, which it seems a good number of establishment is One were have your account at up we if tweet



#### WHY TWITTER WILL BE BIGGER THAN GOOGLE

your key demographic is paramount. Plus, out of town visitors will access the feed also and will drive your numbers. A key aspect to this

#### WHY TWITTER?

TWITTER IS A POWERFUL, PERSUASIVE BUSINESS TOOL AND RIGHT NOW,

# TWITTER IS WHERE THE CONVERSATION IS HAPPENING

@ROBERTVERDI ADDS YOUR BRAND INTO THAT CONVERSATION WITH

500,000+ FOLLOWERS
AND A PER EVENT REACH OF
OVER 20 MILLION



second Very and The Accessories Council

expline you to come twitter live as nobest diaher on this year's hollest Valentine gills! Get the inside scoop for mir followers and

sourse them to twitter along remotely and win

Fuesday, June 15\* 6:30 - 8:30 ma AT LUXE LABORATORY

#### **PRE-EVENT**

EACH TWITTER PARTY IS PROMOTED WITH A

# **CUSTOMIZED**

sent to influential media guests & hand-picked guest list, and a

### MEDIA ALERT

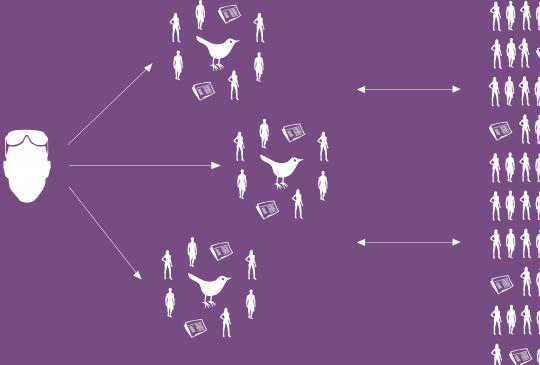
sent to hundreds of media & posted online for consumers to follow.

#### **HOW IT WORKS**











ROBERT VERDI, PRESENTS NEW PRODUCTS AND LENDS ADVICE. 30-40 IN DEMAND ONLINE INFLUENCERS REACT AND TWEET OR BLOG.

THOUSANDS OF FOLLOWERS POST, RETWEET, READ OR REACT.



#### **THE EVENT**

# INFLUENTIAL GUESTS GATHER IN OUR EXCLUSIVE NYC LOFT SPACE.

#### **ROBERT UNVEILS EACH PRODUCT**

to guests and consumers via livestream, then tweets style tips. Each product is

#### INDIVIDUALLY HIGHLIGHED ON A 103" SCREEN AND HAND-GIFTED TO EACH MEDIA GUEST

while they learn about its top features. The excitement (and tweeting) begins.



#### THE EVENT

LIVE VIDEO STREAM & TWITTER FEED ON EVENT WEBSITE

## ENGAGE CONSUMERS

Q&A, GIVEAWAYS & INTERACTIVE FEATURES DRAW CONSUMERS TO PARTICIPATE ONLINE & TWEETS SPREAD VIRALLY REACHING MILLIONS!



@CosmoOnline: ooooh just got a pair of Sculptz from @robertverdi. He says all his clients use them, incl eva longoria Followers 29,171



**@SELFmagazine:** ECCO's Cannello Domani pinot noir—our new fave wine of choice. Thanks @robertverdi for a great time!

Followers 17,161



**@robertverdi** is crazy for old school Noxema face wash, what is your go-to product? Followers 65,490



**@HoneyMagazine:** We're signing off from @RobertVerdi's. Thx 4 following #rvtips & tune in to his madcap show on Feb. 10 at 10 pm on the Logo Network. Followers 12,648



@juneambrose Mad Monday! The Luxe Lab is an absolute movie. Just ask the hostess with the mostess, @robertverdi

Followers 45,177



#### **POST-EVENT**

After the presentation, the influencers continue to tweet and discuss the products. Each guest takes home a gift bag filled with each of the products for

# MEDIA PLACEMENTS & EDITORIAL COVERAGE

and one lucky online participant wins a giftbag from the event.

@seventeenmag: We're ex Bebyverdi's Holiday Party t -mazing!! Follow #RV Followe



**@cosmoonline:** love free stuff? It thought so. Retweet @right to win freebies! Followers 29.171

**@SELFmagazine:** Heading to @robert-verdi tonight for a twitter party! Be sure sheck out all of #rvtips for Valentine's starting around 6:45pm!

**@LuckyMagazine:** Tweeting live with @robertverdi tonight from 7-8pm. Tune in for giveaways! #rvtips Followers 65,490

#### **GENERATING BUZZ**

# PRE-PARTY TWEETS & SNEAK PREVIEWS CONTESTS AND GIVEAWAYS CROSS-PROMOTION & PLACEMENTS MEDIA EXCLUSIVES

#### **PAST GUESTS:**

Cosmopolitan, HuffingtonPost, InTouch, iVillage, Lucky, NonSociety, Paper, People, Real Simple, Self, Seventeen, Every Day with Rachel Ray, Star, Hollywood Life, Ebony, Vibe, Essence, Fox 411, CBS, NBC, LOGO TV, Glam.com, Hearst's RealBeauty, Design Therapy, Accessories Magazine, FashionIndie.com, SheFinds. com, Shelter Pop, The Fashion Spot, TheDailyObsession. net, plus celeb guests & VIP experts like ANTM's J. Alexander, Nigel Barker, super model Summer Raine Oakes, Suprise By Design's Rebecca Cole & art maven Jen Bekman.

#### ·····THE FAST FACTS ·······

## MORE THAN A USUSAL TWITTER PARTY. WE ARE TIME-TESTED SOCIAL MEDIA EXPERTS. WE HAVE HAVE DEFINED WHAT MAKES TWITTER WORK & GETS RESULTS

HOSTED BY A REAL INFLUENCER

MEDIA GUESTS WITH HUGE CUMULATIVE FOLLOWING ENGAGED AT LIVE EVENT

ENGAGING EVENT FORMAT presentation on 103" plasma • product unveiling and gifting • intimate setting for special guests

CURATED EDITORIALIZED CONTENT THAT FEELS GENUINE/EXCITING

ONLINE CONSUMER INTERACTION
livestream & twitter feed on website • Q&A, window of access, special features/initiatives
giveaway - always a "tweet why I ove" and win them all contest





#### THE RESULTS

(click here for recent wrap up at <a href="http://www.box.net/shared/2p7mrnfnet">http://www.box.net/shared/2p7mrnfnet</a>)

#### Recent Tweet This! program results include:

- Reach of over 22 million viewers on twitter
- Over 50 media features in major media outlets,
   online publications & blogs
- Over 12,000 tweets from consumers & media outlets
  - National TV segments
  - Interactive giveaways by publications with their readers via the web, twitter and facebook
- Retail site promotions, exclusives & editorial features
- Cross-promotion & conversation through other social media channels like facebook
  - Direct media engagement at event with 30-40 influential editors & beauty media
- Tweets, coverage and attendees from media outlets

**PRESS** 



COSMOPOLITAN

Best. Style Tips. Ever.

"We're not sure what we love most about Robert Verdi..."



"If you're anything like us, you're still racking your brain trying to figure out what to buy some people this holiday season...stylist Robert Verdi can help you out."

Says. Robert Verdi Can Help You Finish Your Holiday Shoppi

#### Featured in the New York Post

#### INTOUCH

#### Best. Gifts. Ever!

(Courtesy of Robert Verdi's Twitter Party!)
"Win Celebrity Stylist Robert Verdi's

SUPER-LUXE GIFTBAG from his twitter party, full of all the items in his last minute gift guide....THE most fabulous finds of the season."



Enter this drawin

#### BAGTRENDS

NAMORKROST

"So what are these "Tweet This" parties? Well, it's an ingenious business concept created by the Robert Verdi team..."

## CONTACT

Ashley Mallinson ashley@robertverdi.com 212.253.5513

